

Confirmation-Call Setup Script

The Unlearn You Seminar

SETTING UP THE CONFIRMATION CALL: PHONE SCRIPT

Hello, my name is _____. I'm calling regarding the upcoming Unlearn You Seminar. Do you have a minute?

Everyone who signs up for The Unlearn You Seminar receives a Confirmation Call to prepare them for the seminar. The purpose of this Call will be to help you identity and bring more clarity to your reasons for coming to the seminar and the three areas of clarity you are seeking (the ones you wrote down on your registration form).

What time, in the next few days, would work for you to have your Confirmation Call? We will need about 45 minutes of uninterrupted time.

Have you received your Confirmation/Welcome Email yet?

(If yes)... Please read it in advance of our call so I can answer any questions you might have.

(*If no*)... You should receive it in a day or so. If you get it after our Confirmation Call and you have questions, please feel free to call me.

Here is my phone number if you need to reach me before our appointment (give your number).

Thank you. I'm looking forward to our call, and, again, I will call you at (date and time of call).

In the meantime, I encourage you to be thinking about your reasons for coming to The Unlearn You Seminar and the areas in which you are seeking to gain clarity.

Have a great day!

Good-bye.

